

On Tuesday 15th September 2015 the French agency SAGESS (S&P AA, Neg Outlook) launched its new long 12-year benchmark, a EUR 500m transaction

Thanks to its diversified financing and responsive financial policy, SAGESS is recognized for its high financial stability. With this new benchmark, SAGESS has extended and staggered its debt maturity profile up to 2027 and enjoyed its lowest coupon ever

A flexible approach with a 2 day execution led the transaction to gain momentum and closed with books in excess of more than EUR800m after less than three hours of bookbuilding

SAGESS enjoyed its lowest coupon ever since its introduction in capital markets

This outstanding landmark transaction reinforces SAGESS's position within the international capital markets

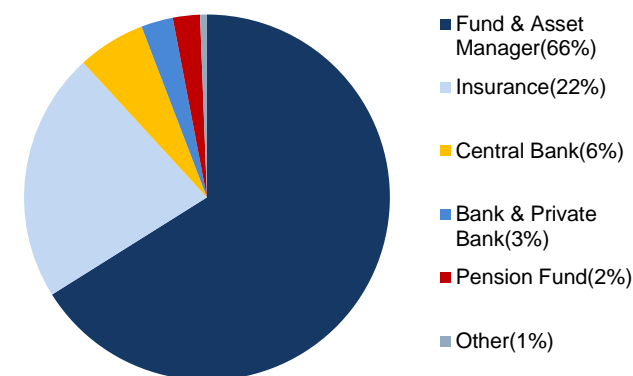
Summary terms and conditions

Issuer	SAGESS (Ticker: SAGESS; Country: FR)
Issuer ratings	AA (S&P, Neg Outlook)
Size	EUR 500m
Pricing date	September 15th, 2015
Maturity date	October 25th, 2027
Coupon	1.5% Fixed, Annual, Act/Act (long first to 25 October 2016)
Reoffer price	98.994%
Reoffer yield	1.592%
Reoffer spread	OAT 2.750% 25/OCT/27 + 29bp (equivalent to MS+38.6)
Listing	Paris
HSBC role	Joint Bookrunner

Execution highlights

- SAGESS (Société Anonyme de Gestion des Stocks de Sécurité) was created in 1988 on the initiative of oil operators and under the aegis of public authorities. Nominated as the Central Stockholding Entity for France by a 28-Dec-2012 decree, SAGESS is entrusted with the unique mission of stockpiling and managing strategic stocks of crude oil and oil products. As of 1st July 2015, SAGESS manages 12.8 MT Eqpf (Equivalent finished products) of oil products representing 74% of France's reserve obligation.
- The mandate for this new long 12-year benchmark was announced at 14:30 CET on Wednesday 26h August, a few minutes before the roadshow announcement at 15:20 CET the same day. On September 14th SAGESS adopted a flexible approach with a 2 day execution process by announcing at 3 pm CET its new long 12-year Benchmark with IPT's at OAT + 30/32bps, the maturity 25-10-2027 matching the sovereign benchmark.
- Investors' response to the announcement was very positive and enabled IOIs in excess of EUR 400million at the end of the day. The orderbook officially opened at 09:00 CET on Tuesday 15th. The price guidance set at OAT 2.750% 25/10/27 + 30/32 bps offered a NIP approaching 10bps.
- The orderbook closed at 12:15 CET and final terms were set at OAT 2.750% 25/10/27 +29bps. More than 30 investors took part to the transaction with a total amount requested of EUR 800million.
- The new long 12-year benchmark priced at 14:30 CET at OAT+29bps (equivalent to MS+38.6) implying a reoffer yield for investors of 1.592% and a coupon rate of 1.50%. Based on SAGESS 2025 secondary bid levels, the New issue premium at pricing is estimated at c. 7bps.

Distribution by Investor Type



Distribution by Geography

