

SAGESS

ISIN CODE: FR0011347608

Overall score **67/100**

Sector: Specific Purpose Banks & Agencies

Companies in sector panel: 17

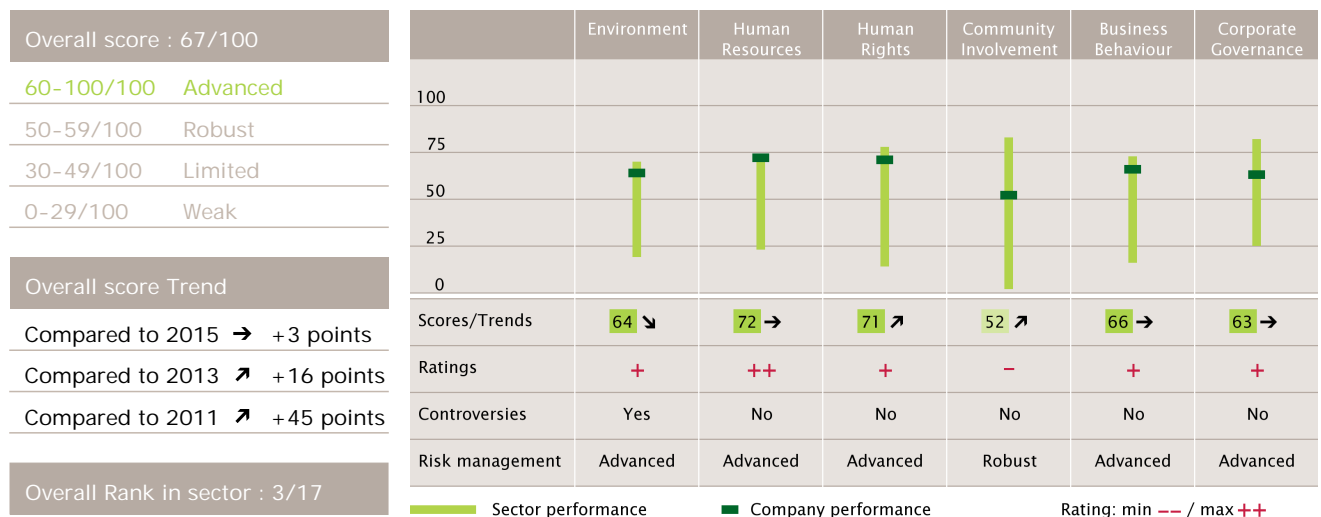
Information rate: 80% (Sector average: 72%)
Company cooperation level: Proactive *

General information

SAGESS is a non-profit "government related entity" mandated by the "Comité Professionnel des Stocks Stratégiques Pétroliers" (CPSSP) to manage the strategic stocks of oil products kept by France in case of a disruption in national oil supplies. Together, SAGESS and CPSSP act as a national strategic storage agency in charge of a general interest public duty. SAGESS' oil reserves are almost all stocked in third party outlets, except for one site owned by SAGESS but operated by a third party. SAGESS also owns a pipeline, travelling from Fos and Manosque in France, which is operated by a third party.

Main Economic Segment**	Turnover 2016
Reserve Building and Conservation	100 %

Overall CSR performance & trends



- SAGESS' overall CSR performance is considered advanced in absolute terms (67/100) and slightly improved since the last review (November 2015).
- SAGESS reveals a balanced approach to the management of its ESG impacts. Advanced performances are registered in all the three pillars thanks to the strengthening of the CSR practices implemented in 2012 and the high level of SAGESS' transparency over its overall CSR strategy.
- In terms of allegations, an accidental spill of 4.1 m3 of diesel oil was recorded by the operator at the site of a pumping station in 2016 but corrective measures have been taken.

Company inclusion in Vigeo Indices* : NO**

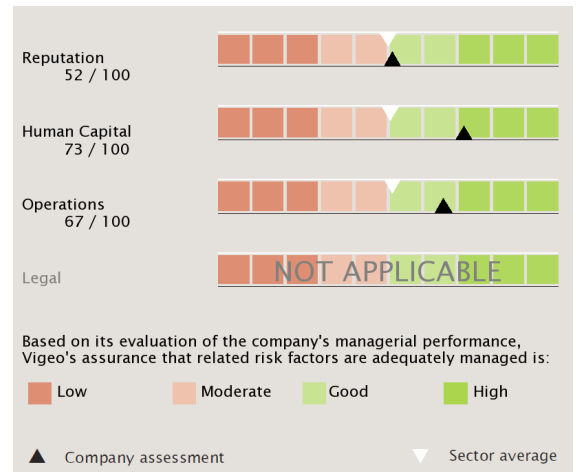
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* On a 4-level scale: proactive, responsive, partially responsive, not responsive
 ** See detailed economic indicators in Selected financial data section
 *** Based on the most recent Index at the date of publication

Management of Risks and Opportunities

Weight of the Sustainability drivers	Weaknesses		Strengths	
	3			<ul style="list-style-type: none"> ■ Non-discrimination and diversity ■ Health & safety ■ Corruption and money laundering ■ Internal controls & risk management
2		<ul style="list-style-type: none"> ■ Pollution prevention and control (soil, accident) 	<ul style="list-style-type: none"> ■ Board of Directors 	<ul style="list-style-type: none"> ■ Environmental strategy ■ Career management ■ Social dialogue
1			<ul style="list-style-type: none"> ■ Contribution to general interest causes 	
	Weak 0 to 29 points	Limited 30 to 49 points	Robust 50 to 59 points	Advanced 60 to 100 points


- Main key issues identified by SAGESS through the materiality analysis are related to **audit & internal controls**. In particular, these consist in managing the balance in the distribution of storage sites of oil stocks; ensuring the quantity, availability and quality of stored petroleum products; optimizing and securing the financing needs of SAGESS. This is a point of strength for the organisation, which remains highly transparent over its governance practices. The Audit Committee, composed of three non-executive directors, has a comprehensive role in overseeing internal and external controls. Processes and procedures have been also defined in relation with some relevant CSR issues including the compliance with ethics policy and the implementation of HSE standards in third-party depots.
- The promotion of HSE standards among storage providers is recognised to be another key issue for SAGESS. With regard to **pollution prevention and control**, the agency has allocated comprehensive measures, including pollution control audits and risk prevention procedures. SAGESS also committed to promoting the implementation of HSE standards in the third-party large storage facilities and at the end of 2016, 55% of these facilities had obtained ISO 14001 certification and 42% were OHSAS 18001 certified. With regard to pollution incidents, an accidental spill of 4.1 m3 of diesel oil was recorded by the operator at the site of a pumping station in 2016. However, corrective measures were taken.
- The activity and organization of SAGESS is vulnerable to the risk of **corruption**. In this regard, the agency has adopted a Code of Business Conduct and has put in place some measures. SAGESS organises for all the employees training meetings on corruption prevention and controls. In addition, the suppliers are required to confirm their commitment to SAGESS' Code of Business Conduct when answering to SAGESS calls for tenders.




* We consider legal security as an element of a company's tangible or intangible assets. We define legal risk as the potential impact - negative or positive - on these assets, considering the management of CSR issues possibly involving the company's legal responsibility. Under no circumstances should our opinion be construed as a due diligence or an assurance in the meaning of regulations such as, for instance, the Sarbanes-Oxley Act in the USA or the Loi de Sécurité Financière in France

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Company performance in all the Sustainability Drivers

Weight of the Sustainability driver		Overall score 67/100		Trend	Score
		Environment		↘	64
ENV1.1	2	Environmental strategy		→	79
ENV1.2	2	Pollution prevention and control (soil, accident)		↘	48 
ENV1.3	2	Environmentally responsible financing			N/R
ENV2.2	2	Climate change: indirect impacts			N/R
		Human resources		→	72
HRS1.1	2	Social dialogue		→	67
HRS2.4	2	Career management		→	77
HRS3.2	3	Health & safety		→	71
		Human rights		↗	71
HRT2.4	3	Non-discrimination and diversity		↗	71
		Community involvement		↗	52
CIN2.2	1	Contribution to general interest causes		↗	52
		Business behaviour (c&s)		→	66
C&S1.3	2	Customer relations			N/R
C&S3.1	3	Corruption and money laundering		→	66
		Corporate governance		→	63
CGV1.1	2	Board of Directors		→	59
CGV2.1	3	Internal controls & risk management		→	65
CGV3.1	2	Shareholders			N/R
CGV4.1	1	Executive Remuneration			N/R

 Weak (0-29/100)  Limited (30-49/100)  Robust (50-59/100)  Advanced (60-100/100)

 Involvement in allegations  Involvement in allegations with evidence of corrective measures

N/R means that this Sustainability Driver is not analysed for this Company

Selected financial data

Key data	Revenues	EBIT	Employees
2016	EUR 348.6m	EUR 0.032m	14
2015	EUR 507.3m	EUR 23.9m	14
2014	EUR 362.3m	EUR 0.7m	14
2013	EUR 324.3m	EUR 3.2m	13
2012	EUR 617.9m	EUR 4.3m	13

Main shareholders	2016
TOTAL Marketing Services and its affiliates	27.36 %
SIPLEC	12.32 %
Esso S.A.F.	8.86 %
SCA PETROLES ET DERIVES	8.2 %
CARFUEL	7.23 %

Geographical breakdown	Turnover 2016	Employees 2016
France	100 %	100 %

All Economic Segments	Turnover 2016
Reserve Building and Conservation	100 %

Selected ESG Indicators

	2014
Non-executive Board member(s) responsible for CSR issues	Yes
Executive remuneration linked to CSR performance	N/A
Percentage of women on Board	0
Percentage of women in Executive team	14
Percentage of women in workforce	43
Percentage of employees covered by collective agreements on working conditions	100
3 year trend for safety at work	➔
Involvement in armament	No

Involvement in disputable activities: summary

	Level of involvement	% of revenues (*)
✓ Alcohol	NO	0%
✓ Animal maltreatment	NO	0%
✓ Armament	NO	0%
✓ Hazardous chemicals	NO	0%
✓ Gambling	NO	0%
✓ GMOs in food & feed	NO	0%
✓ Nuclear energy	NO	0%
✓ Sex industry	NO	0%
✓ Tobacco	NO	0%

(*) Alcohol, Animal maltreatment, Hazardous chemicals, Gambling, GMOs in food & feed, Nuclear energy, Sex industry, Tobacco : 2012
Armament : 2014

A company's level of involvement (Major, Minor, No) in a disputable activity is based on:

- An estimation of the revenues derived from disputable products or services
- The precise nature of the disputable products or services provided by the company

Revenue percentages are expressed on an 8-level scale: Unclear, 0%, 0-1%, 1-5%, 5-10%, 10-20%, 20-50%, >=50%

0% means that no evidence of involvement was found.

"Unclear" means that the company derives some revenues from the disputable activities but that it has not been possible to reasonably estimate the amount.

N/A means that the data is not available.

General Overview

Position versus sector peers Europe	Environment	Human Resources	Human Rights	Community Involvement	Business Behaviour (C&S)	Corporate Governance	Overall score
XS1046325640 Agence Francaise de Developpement	+	+	+	++	++	+	70
CH0031388124 Bank Nederlandse Gemeenten	=	=	+	=	=	+	56
DE000A0PM797 Bayerische Landesbodenkreditanstalt	=	=	=	=	=	-	53
FR0011261825 BPIFrance Financement	+	+	+	+	=	=	58
FR0010725549 Caisse des Dépôts	++	++	+	+	+	=	71
IT0004734973 Cassa Depositi e Prestiti	=	-	-	=	=	-	41
XS1062104978 Finnvera	-	-	-	-	-	=	40
XS0993154748 FMO	+	=	+	++	+	++	67
XS0428962921 Instituto Credito Oficial	-	=	-	-	-	--	39
DE000A1R07T7 Kreditanstalt Fur Wiederaufbau	+	=	+	=	+	=	58
XS0212342066 Nederlandse Waterschapsbank NV	=	=	=	-	=	+	51
US515110BN30 Rentenbank	-	-	--	=	--	-	28
XS1182150950 Servizi Assicurativi del Commercio Estero	-	-	=	--	-	-	42
FR0013213675 SFIL	-	=	-	=	=	=	46
XS0195621155 Svensk Exportkredit	=	--	=	-	-	+	45
ES0224261018 CORES	--	--	--	--	--	--	18
FR0011347608 SAGESS	+	++	+	-	+	+	67

Contacts

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