

SAGESS €600m Long 7-year bond issue

Termsheet

Issuer:	SAGESS
Type:	Fixed
Format	Senior Unsecured, Reg S
Issue Rating:	AA (S&P neg)
Coupon:	0.625%
Trade date:	27 th January 2016
Payment date:	03 rd February 2016
Maturity date:	25 th May 2023 (Long 7-Y)
Size:	€600,000,000
Active bookrunners:	Natixis + 3
Reoffer spread:	OAT+34bps
Reoffer Yield:	0.652%
Reoffer price:	99.808%
Denom:	€100k + €100k
Listing:	Paris
Documentation	Standalone
Change of Control	No
Make Whole Call	No
3-mth par Call	No
ISIN:	FR0013108933

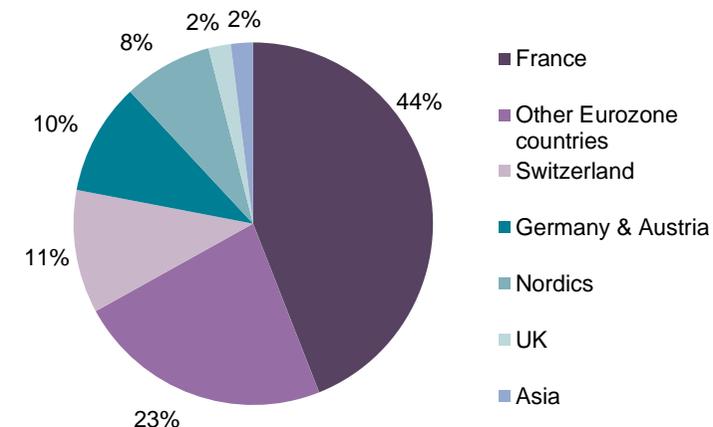
Book analysis

Book size:	€650m
Number of orders:	50

Execution Highlights

- On January 27th SAGESS, the Central Storage Entity for France (petroleum products), successfully opened the market for French corporate with a €600m Long 7-year showing the lowest coupon ever paid by the issuer.
- The French agency was last seen on the primary market in September 2015 when it successfully printed a 12-year €500m at OAT +29bp with a coupon of 1,500% (NATIXIS active bookrunner)
- After 5 days of pan-European roadshow, the deal was announced on the screen the day before pricing as a EUR benchmark long 7-year new issue with IPTs at OAT+35bps
- Despite more challenging conditions on the Euro primary market, investors response to the announcement was positive and enabled lols in excess of €350m including €50m from bookrunners
- The order book officially opened at 9:00 CET and the price guidance was set at OAT+35bps suggesting a new issue premium of 12bps.
- By mid day, the order book quickly reached €650m with high quality orders enabling a spread tightening of 1bp during the execution and led to a final New Issue Premium of 11bps.
- The new issue was well subscribed by a diversified investor base across European places with a high participation of French and Swiss accounts considering the maturity, respectively 44% and 11%, Germany and Austria took 10%, and Nordics 8%.
- In terms of investor type Fund manager took 53%, Central Banks 24%, and Insurance company 14%.
- The success of the transaction shows the resilience of SAGESS signature on the credit market.

Distribution by geography



Distribution by investor type

